



## CITCSA Flash

CITCSA Patron:  
His Excellency  
Rear Admiral Kevin  
Scarce AC CSC  
RANR  
Governor of South  
Australia

Editor Barry Salter

Ph: 61 8 8300 0110

E-mail:  
[trade@citcsa.org.au](mailto:trade@citcsa.org.au)

Web:  
[www.citcsa.org.au](http://www.citcsa.org.au)

### DUTCH SA Joins CITCSA



*L-R Frank Weits, Vice President, DutchSA; Barry Salter, Executive Manager, CITCSA; Erik van Zanten, President DutchSA*

The Australian Netherlands Chamber of Commerce SA, trading as DutchSA, has formally joined CITCSA as its 40<sup>th</sup> member in South Australia. DutchSA has over 180 members and was formed over 12 months ago by a number of young Dutch business people that live and work in South Australia. They have been meeting monthly in that time and held a major launch function last year. They are keen to increase the amount of bilateral trade undertaken between South Australia and the Netherlands.

DutchSA provides a forum for its members for business networking, through a public meeting place, functions, trade delegations, promotions and social events. As DutchSA operates as a volunteer organisation, its activities are limited to facilitating and governing networking and social activities.

DutchSA is managed by an honorary board of management:

President: [Erik van Zanten](#) (IBM Global Business Services)

Vice-President: [Frank Weits](#) (PricewaterhouseCoopers)

Treasurer: [Jan Bijlsma](#) (Eclipse Computing)

Secretary: [Mark de Lange](#) (Adelaide Hills Council)

For more information and to join, go to [www.dutchsa.com.au](http://www.dutchsa.com.au)

## Wine Trade Mission to Top Wines China in May 2011



L-R Carol Bradley and Tony Dunn from Braydun Hill Wine, McLaren Vale, South Australia at HKABA booth at Top Wines China in Beijing 2010.

South Australian Wine Companies have a great opportunity to exhibit at Top Wine China Expo, Beijing, 24 – 26 May 2011.

The top quality wine market in China is growing fast. China is expected to be the world's Sixth largest wine consumer region by 2013.

Participating in Top Wine China 2011 will draw attention to your company and connect you with potential partners in China. There has been an extensive marketing and communications campaign and Top Wine China 2011 will provide you with the opportunity to:

- Showcase new products where buyers are most receptive
- Offer your wines for tasting to decision makers from around China
- Strengthen your brand and image
- Develop strategic partnerships.

HKABA-SA will undertake the following:

- Coordinate arrangements for exhibitors and provide general information about wine exports in the China region.
- Coordinate International wine distributor site inspections, buyer/importer networking sessions and a dedicated briefing with Austrade Beijing Office.
- Coordinate travel and accommodation requirements for the trade show participants as required.

Participation fees eligible for either Federal Government EMDG or SA Governments Gateway Business Grant Scheme.

To confirm your interest in exhibiting at Top Wine China 2011, call Ian Mathison 0411519757 or email [ian.mathison@hkabasa.asn.au](mailto:ian.mathison@hkabasa.asn.au)



## Major earthquake hits Christchurch, sister city to Adelaide

CITCSA and the Australia New Zealand Business Council in SA extend their condolences to the people of Christchurch, New Zealand following the loss of lives and devastation caused by the major earthquake, Tuesday 22 February.

Lord Mayor Stephen Yarwood has expressed his deep concern and sympathy for Christchurch, following yesterday's tragic earthquake.

"Our thoughts are with the people of Christchurch at this difficult time. We can't imagine what it must be like for the individuals and families living there. Our feelings of sadness are strengthened knowing that Christchurch is our sister city" Stephen said.

## Export Grants Seminar March 10<sup>th</sup>

CITCSA has organised a trade seminar on export grants to be held on Thursday 10 March, 5.30-6.30pm at Enterprise House, 136 Greenhill Road, Unley

Mr Stephen Annells, new Director of Trade, Migration and Population from DTED will make a presentation on the new Gateway Business Program for exporters. The State Government's Gateway Business Program is a new initiative designed to help small to medium-sized firms succeed in the challenging world of exporting. It replaces the previous MAP scheme.

The program offers grants of up to a maximum of \$20,000 over two years for eligible projects, reimbursing up to 50 per cent of export related expenditure. The first two closing dates have been extended - Round One closes on 15 March 2011, with Round Two closing on 15 June 2011.

Mr Stuart Mitchell, Director of Export Solutions Pty Ltd, will make a presentation and provide an update on the Export Market Development Grant (EMDG) scheme administered by Austrade.

Please contact Ms Angie Lewis at CITCSA ph 83000110 or email [angie.lewis@citcsa.org.au](mailto:angie.lewis@citcsa.org.au) to RSVP by Tuesday 8 March



## Trade Mission to Romania in August 2011

Gavril Vadean, President of the Romania Chamber of Commerce in SA is organising a trade mission to Romania, August 2011. The business focus of the mission is petroleum, mining (gold), transport, civil construction and ECT.

The visit will take place in Bucharest, the capital and other major cities, and will include a visit to "Draculas Castle" and other interesting places.

The economy airfare for the trip to Europe is A\$2,000 incl taxes, or A\$6,250 business class including taxes and special prices on hotels.

Please contact Gavril Vadean for more information on 0428 823 040 or email [gvadean@hotmail.com](mailto:gvadean@hotmail.com)



## CITCSA acknowledges the generous support of our Sponsors



Department of Trade and Economic Development

